

CHRISTINE J. KIM

424.347.0077 • learnaboutchristine.com • christinekim18@gmail.com

EXPERIENCE

- Jan 2019 – present (*21-'23 MBA hiatus) **EY-PARTHENON (STRATEGY & TRANSACTIONS GROUP AT ERNST & YOUNG)** Hoboken, NJ
Director (Engagement Manager) – received Ovation Award in Dec 2020
- Advised CIO group on strategy for achieving \$35M in annual cost synergies as well as technology-driven revenue synergies for a \$135B all-stock merger to deliver shareholder value; stock price ~1.5x since merger
 - Spearheaded planning for deal close (M&A) of a 3-way, \$500M asset swap, successfully finalizing Transition Service Agreements; and transitioning system access, benefits, and payroll of 1,800+ employees
 - Performed market analysis of EV charging stations to assist Real Estate Investment Trust with entry decision, guiding client to enter Italian rather than U.S. market; first EV charging column installed in 2021
 - Synthesized assessment results of contract dispositions for 600+ application software during transfer of ownership post-deal close, enabling General Counsel to dispute and avoid \$1.3M in fees to software vendor
- Jun 2022 – Sep 2022 **UBER** San Francisco, CA
Global Strategy & Planning (MBA Intern) – received return offer
- Designed and piloted framework for customer and courier sentiment assessments in order to sustainably improve Uber Eats' profitability by identifying as well as addressing drivers of customer spend and refunds
 - Streamlined operations of a global program, aimed at increasing Eats' profitability by \$75M (annual run-rate), through standardization of performance measurement to enable more robust value capture management
- Jan 2022 – Mar 2022 **KELLOGG SCHOOL OF MANAGEMENT** Evanston, IL
- Led growth strategy for increasing school's Family Business share by at least 1% in US market; Kellogg executed on recommendation for LatAm market expansion, complementing overall school rebranding initiative
 - Conducted 30+ interviews with Family Business recruits and deans at top business schools, analyzed industry reports, and performed market assessment to determine target market (LatAm) and growth marketing plan
- Oct 2017 – Dec 2018 **RBC CAPITAL MARKETS** Jersey City, NJ
Senior Manager – nominated for RBC 18 in 2018
- Resolved decade-long M&A challenges by managing Richardson Barr's integration into RBC's operating model and IT infrastructure through buildout of new \$9M+ Houston collaborative space (56,000 sq ft)
 - Transformed the future workspace of global investment banking division, leading a team of 10+ FTEs through the design, vendor bidding, build, and launch of modern technology for new and renovated offices
 - Negotiated with Data Center and Corporate Real Estate management teams on third-party labor costs to deliver various project scope with limited investment, ranging from \$500K to \$2M
- Jul 2016 – Oct 2017 **EY (ERNST & YOUNG)** Iselin, NJ
Senior Consultant – nominated for Manager promotion in 2017
- Reduced client's total cost of ownership (TCO) for source-to-pay capabilities through process improvements and organizational redesign by eliminating redundancies, including a 75% decrease in technology footprint
 - Led team of 12+ FTEs for 4 simultaneously occurring solution rollouts, reporting directly to client CFO; developed business continuity and readiness plan for transitioning 7 countries to new enterprise system
 - Gained stakeholder alignment and buy-in for optimized operating model for Financial and Procurement Shared Services through weekly Steering Committee meetings; presented execution progress and addressed risks
- Jun 2014 – Jun 2016 **CAPGEMINI (FKA CAPGEMINI ERNST & YOUNG)** San Francisco, CA
Senior Consultant – accelerated promotion to senior consultant
- Developed pitchbook for integrating Fortune 200 steel producer's 28 steel making divisions across various mills (after decades post-acquisition) to communicate organizational changes and gain stakeholder buy-in
 - Served as Enterprise Portfolio & Program Management Lead of a \$45M+ business transformation portfolio and program of ~100 onshore and offshore resources
 - Identified and presented findings on opportunities for 50% account growth and profit margin improvements to Capgemini Steering Committee; maintained margin of error of less than 5% for monthly financial planning

EDUCATION

- KELLOGG SCHOOL OF MANAGEMENT (NORTHWESTERN UNIVERSITY)** Evanston, IL
Master of Business Administration (MBA), Graduated with distinction (Beta Gamma Sigma honoree)
- NORTHWESTERN UNIVERSITY** Evanston, IL
B.A. in Political Science, Legal Studies/Pre-Law (double major); background in Economics

ADDITIONAL

- **Languages:** English (native), Korean (fluent),
- **Publication:** "Designin' in the Rain," featuring [Urban Umbrella](#) (series-B funded premium scaffolding bridge)
- **International experience:** 1 month in Mumbai (India); collaboration with teams in APAC, EMEA, and LatAm